Date: 21/12/2017 10:43:44

## Targeted consultation on the Guidance on Public Procurement of Innovation

Fields marked with * are mandatory.
Information about the consulted stakeholder
*Name of your organisation
1000 character(s) maximum
FIEC - the European Construction Industry Federation
*Which category fits the best the type of your organisation?  Contracting authority/entity  Supplier
Supplier  SME Start-up  Other
Please specify
European business federation whose members are national business federations whose members are construction companies of all sizes and active in all fiels (buildings and civil engineering)
*Where are you from?
Belgium

## General questions

Does this guidance correctly identify and explain the most important aspects of public procurement of innovation?

Yes.

O No.

Is this guidance of direct use to you?

-	us know how it can be improved?
5000 character(s	) maximum
But it can help	public buyers to use more the available provisions of the 2014 public procurement directives.
Are the example  Yes.  No.	es sufficiently relevant and useful?
_	
What further ele	ments would you need?
5000 character(s	•
	es are fine. In some others, it is difficult to understand what has really been innovative They be more clearly presented / explained.
Detailed que	estions
Getting acqua	inted with public procurement of innovation
	inted with public procurement of innovation for doing public procurement of innovation correctly identified?
Are the reasons	
Are the reasons  Yes.  No.  Would you add a	
Are the reasons  Yes.  No.  Would you add a  Yes.	for doing public procurement of innovation correctly identified?
Are the reasons  Yes.  No.  Would you add a	for doing public procurement of innovation correctly identified?
Are the reasons  Yes.  No.  Would you add a  Yes.  No.	for doing public procurement of innovation correctly identified?
Are the reasons  Yes.  No.  Would you add a  Yes.	for doing public procurement of innovation correctly identified?  any reasons to the business case for public procurement of innovation?
Are the reasons  Yes.  No.  Would you add a  Yes.  No.  Which ones?	for doing public procurement of innovation correctly identified?  any reasons to the business case for public procurement of innovation?
Are the reasons  Yes.  No.  Would you add a  Yes.  No.  Which ones?	for doing public procurement of innovation correctly identified?  any reasons to the business case for public procurement of innovation?  any maximum

Yes.

Is there anything missing in the definition of public procurement of innovation in this document? <ul><li>Yes.</li><li>No.</li></ul>
Please let us know how it can be improved?  5000 character(s) maximum
Technical innovation does not concern only public procurement, SMEs or start-ups. It concerns society as a whole. Innovation is part of a global sustainable development strategy.
Do you have any other comments on this section? <ul> <li>Yes.</li> <li>No.</li> </ul>
Please specify them.  5000 character(s) maximum
We appreciate that the guide very explicitely mentions that the main break to innovation, in spite of the many options provided by the 2014 public procurement directive, is the risk-aversion of public buyers.
However, some elements mentioned are a bit simplistic: i.e. the price criterion has not disappeared from the new directives, it has just been rephrased under the umbrella of MEAT. There are now 3 options under this umbrella: price only, price with LCC approach and best price/quality ratio.
Making innovation part of the policy
Does the document offer a good enough overview of policy challenges and a way to overcome them?  O Yes.  No.
If not, please let us know how it can be improved?  5000 character(s) maximum
More or less it is too abstract in general
Are the examples for policies actions adequate?  Yes.  No.
If not, please let us know which ones are not and what could be improved?

5000 character(s) maximum

They are not sufficiently accurate.

The South Korean example on the insurance scheme is interesting.

projects.
Should the diversity of situations of public buyers across the EU be further taken into account? <ul> <li>Yes.</li> <li>No.</li> </ul>
If yes, how? 5000 character(s) maximum
For instance, central buyers (big) versus local buyers (small)
Do you have any other comments on the policy section of the Guidance?  Yes.  No.
Attracting innovators
Have you ever used any of these tools in practice?  Ves.  No.
Do you have suggestions of any other tools not directly stemming from the EU public procurement law that can be used to the same effect?  • Yes.  • No.
Please provide examples.  5000 character(s) maximum
Allowing variants, as they promote innovation.
How would you strike a balance between using specific tools designed to attract innovators and additional administrative burden it may bring. Any indications to be recommended?

As public authorities have a strong risk-aversion, they need an insurance coverage to engage into innovative

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5000	0 character(s) maximum
N	NA
Attra	acting innovation
exha	you consider the list of innovation friendly instruments listed in the document as sufficiently ustive?  Yes.  No.
	at other instruments would you be interested in?  O character(s) maximum
lı	nnovative project insurance scheme could be added to the list.
imple	ne degree of detail sufficient to grasp the main idea for targeted public to be able to start its own ementation process?  Yes.  No.
_	you find the examples appropriate? Yes. No.
	ot, please let us know which ones are not and what could be improved?  O character(s) maximum
N	More or less: some should be more detailed, more explicite. There should be more examples in general.
docui	uld you have other examples to propose, either to complement those already mentioned in the ment or to illustrate other parts of the text?  Yes.  No.

Do you have any other comments on this section?

Yes.No.

Contact

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